# **Leadership Qualities**

**Collaborative:** Leadership is a collective process that requires leaders and their team members to work together to achieve success. An effective leader focuses on aligning their goals to that of their team members. It keeps the employees and leaders on the same page about business goals and objectives.

**Accountable:** An effective leader does not hold his team accountable for the failure of a project. Instead, they find out the root cause of the failure and discreetly work on solving the issue. This very quality of a good leader sets them apart from managers, who generally hold their subordinates responsible for every discrepancy.

**Courageous:** An effective leader is courageous and can face difficult situations alone. They dare to do what they deem is right, a decision that leads them closer to their goal. Undeterred and unaffected, a good leader takes many decisions that seem unpopular at first but turn out to be successful.

**Good listener:** A good listener understands, processes information communicated and acts upon it or provides feedback. An effective leader should be a good listener who works upon the information shared. Strong leaders also provide feedback and ask the right question at the right time.

**Effective communicator:** This is one of the top leadership qualities that every leader should possess. An effective leader's words can light a fire in people that pushes them to achieve the unthinkable. A good leader should be articulate and put across their point succinctly. Effective communication ensures that business goals are met smoothly in the stipulated time.

**Flexibility:** The adversities of the current business environment do not bother a good leader because they have a flexible personality trait that makes them accommodate change. This very quality of a good leader also helps them embrace different perspectives and empower team members by providing them with a place for growth. A leader works with a team of distinctive individuals from different walks of life. So, welcome new ideas with open arms.

**Empathetic:** Leaders foster emotional intelligence, which helps them empathize with people around them. In addition, being an active listener helps them understand the thought process of their team and become a good leader.

**Focused:** Being focused is one of the many distinctive qualities of a good leader. They are focused on achieving long term benefits for the business and their team. Good leaders push their team members towards achieving the best of their capabilities.

**Challenges status quo:** An effective leader challenges the status quo rather than confiding in it. They guide their team members through difficult times and motivate them to do the same. This quality of good leaders differentiates them from average leaders and managers.

**Eager to learn:** Effective leaders are aware that learning is a continuous process. Therefore, they undertake different leadership and management certification courses to

hone their skills. Besides that, they keep themselves updated with the ongoing business trends.

**Creative:** Fostering creativity helps in solving business problems in innovative ways. An effective leader bustles with creative ideas to solve the hardest business problem tactfully. They also encourage creativity and innovation in their teams by conducting activities like brainstorming.

**Optimistic:** Good leaders are optimistic about the future of their organization, it transcends to the team members, who leave no stone unturned to do their best in achieving business objectives.

**Passionate:** Leaders direct their team members toward their goals. Effective leaders are passionate about their goals, and evoke the same emotion in their employees, who take their goals seriously and try tooth and nail to achieve them.

**Resilient:** A good leader remains unaffected by failure, and they remain perceptive and resilient in difficult situations. A resilient leader focuses on the end result and not the journey. They communicate the same to their team, who follow the footsteps of their leader and set an example.

**Patient:** Effective leaders know that mistakes and failures are inevitable. They remain patient during difficult times and offer guidance to team members who find it hard to tackle failures. A good leader works on resolving the issues.

**Transparent:** Honest and open leaders foster a work environment that is efficient and enjoyable. An efficient leader must be transparent with their team members, making it one of the must-have qualities of a good leader.

**Inspiration:** An effective leader is a role model for many, from team members to colleagues. Everyone looks up to them for their dedication and hard work. They also inspire others to be the best version of themselves.

**Visionary:** Leaders are strategists who formulate various strategies for the efficient functioning of the business. Therefore, leaders are visionaries who set the company in the right direction. An effective leader's charisma ignites the fire in people to give their best.

**Self-aware:** Another unique quality of a good manager is that they are self-aware of their skills and knowledge. Therefore, they work on honing what they know and what they may not be an expert in.

**Problem solver:** Having problem-solving skills allows teams to effectively solve business problems and move past roadblocks. Good leaders are great problem solvers. Therefore, aspiring leaders undertake many certification courses to attain these skills.

# **ESSENTIAL COMMUNICATION SKILLS FOR LEADERS**

### 1. Ability to Adapt Your Communication Style

All employee's motivations are different, so knowing how to tailor your communication is essential to influencing others and reaching organizational goals.

#### 2. Active Listening

Effective leaders know when they need to talk and, more importantly, when they need to listen. Show that you care by asking for employees' opinions, ideas, and feedback. And when they do share, actively engage in the conversation—pose questions, invite them to elaborate, take notes.

### 3. Transparency

Every individual should understand the role they play in the company's success. The more transparent leaders are, the easier it is for employees to make that connection.

# 4. Clarity

The clearer you are, the less confusion there will be around priorities. Employees will know what they're working toward and feel more engaged in the process.

## 5. Ability to Ask Open-Ended Questions

If you want to understand employees' motivations, thoughts, and goals better, practice asking open-ended questions.

By asking open ended questions from your team, you can elicit more thoughtful, thorough responses and ensure you also have clarity around what they need from you to succeed.

## 6. Empathy

The better you get at acknowledging and understanding employees' feelings and experiences, the more heard and valued they'll feel.

## 7. Open Body Language

To ensure you're conveying the right message, focus on your body language. If you're trying to inspire someone, talking with clenched fists and a furrowed brow isn't going to send the right message. Instead, make eye contact to establish interest and rapport and flash a genuine smile to convey warmth and trust.

## 8. Receiving and Implementing Feedback

Asking for feedback from your team can not only help you grow as a leader, but build trust among your colleagues. It's critical, though, that you don't just listen to the feedback. You also need to act on it.